



**MACQUARIE**  
University  
SYDNEY · AUSTRALIA

**Abizer Merchant**  
Director, India & Sri Lanka

Examples of opportunities realised outside course delivery - Working with the Indian institutions and the private sector on education and skilling

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# CONTEXT – Academic Engagement

- International rankings
- India as an education destination for South Asian, Middle East and African countries
- Demand for higher education in India versus supply
- A focus on taught programs rather than research degrees
- Alignment with India's national priorities



# Examples of academic engagement in India by Australian providers

- Indian Institutes of Technology (IIT's) and research collaborations
- Australia India Institute, New Delhi
- Multiple partnerships built around research capacity for their Indian partners
- Macquarie MD program and the Apollo Hospitals, Hyderabad
- School engagement & teacher training



# SPARK

(Scheme for promotion of academic and research collaboration)

- Aimed at improving the research ecosystem at India's Higher Ed institutions
- A\$80m over 2 years. Funding per project ranges from \$100,000 to \$200,000
- 25 countries identified
- Foreign partner needs to be in QS top 500 or top 200 discipline ranking
- Priority areas are science, technology, humanities and social sciences



# CONTEXT - Corporate Engagement

- Quality of graduates and their work ready skills
- Over a million entering the workforce every month
- Corporates invest heavily in training at the entry point
- Large MNC's have moved their R&D hubs to India



# Examples of corporate engagement in India by Australian providers

- Internships and projects
- NCP funded programs
- Indian corporates in Australia
- Future ready skills – Macquarie Global MBA
- Corporate training with the Indian banking sector





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